



inVantage Referral Program

Living the inVantage Core Value #2: Benevolent Connectors of People

Our Network

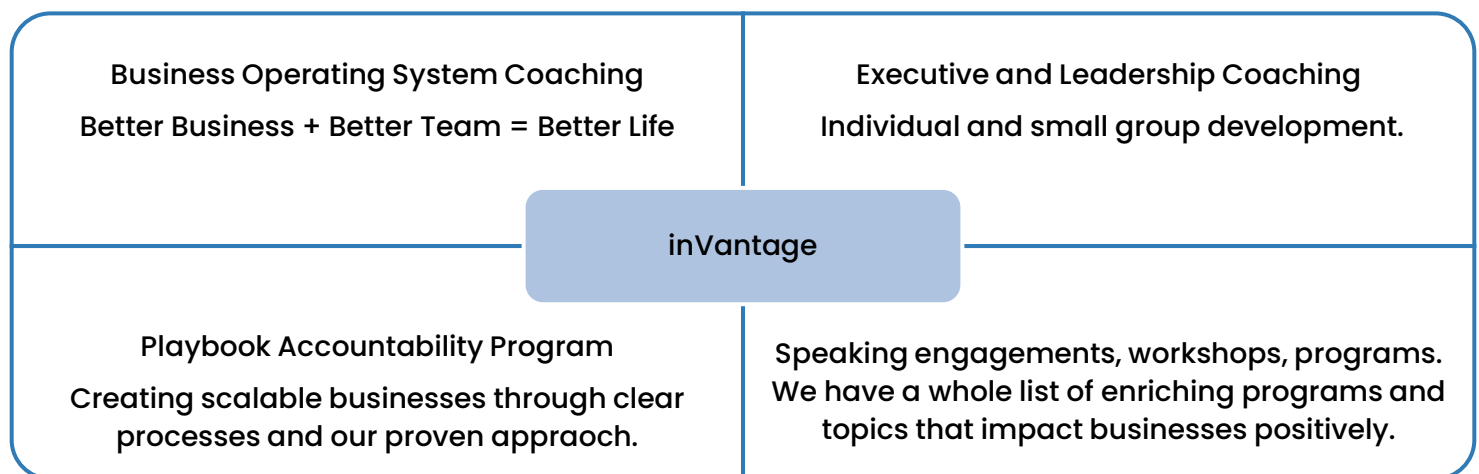
Our valued and high-performing inVantage network includes current clients on the journey with us, alumni clients who continue to tackle their climb, connectors who are gracious referring resources, service partners who make sure our network is well provided and cared for, fractional leaders who help businesses scale, and other coaches who complement our own practice. This community is critical to our business, and we appreciate everyone who is part of it.

One of our Core Values is **Benevolent Connectors of People**. We recognize the value of helping businesses and teams get connected with the right people to help them advance their goals.

Good People Know Other Good People

At inVantage, we appreciate referrals from our network. In fact, 90 percent of our business comes from referrals! That's something we are very proud of and grateful for.

We have an elite roster of certified Guides who stand ready to support inVantage clients. With that expansion and readiness to serve other companies who are looking to scale, we are seeking referrals from our trusted network: you. We know that you know other good companies and teams like yours.



Connect With Our Guides:

Kelly Renz – krenz@invantageteam.com

Melanie Stuber – mstuber@invantageteam.com



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Current clients: Current clients who refer another client to us will receive a month of waived fees for their program. Or, you may instead choose a charity of your choice and inVantage will make an equivalent donation of a month's fees on your behalf.

Not a current client? You can still receive incredible value from sharing your network with us. We have several options for you to choose from should your referral become an inVantage client:

- ❑ Baseline Business Assessment or Downturn Readiness Assessment and three free hours of business coaching.
- ❑ Access to a free leadership assessment for two leaders (Value Builder, DiSC, Working Genius, EQi or Five Behaviors of a Team) and a one hour debrief each with a certified coach.
- ❑ Two-hour facilitated workshop for you and your team – we have a fantastic list of topics to choose from.
- ❑ Connectors – you can also gift one of these options to a client s as a value-added service to them!

“When we look back at how far we’ve come in this process with inVantage, it gives us confidence to think bolder about our future. The discipline and tools we’ve learned have helped us achieve this year what we thought would take three years.” – CEO, \$60M Milwaukee Area Manufacturing Client

Speaking Engagements and Workshops

Did you know our inVantage Guides are also certified public speakers? Our Guide team is available for keynote speaking, breakout session facilitation, and workshops for small to large groups. With an extensive curated topic and workshop list to choose from, inVantage is available to facilitate special topic roundtables, group and association/member organization speaking engagements, executive workshops, and inspirational leadership insights. Contact us for more information.

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